Santosh Adari

AI Product Owner · Commercial Data & Analytics · Founder, Quantlys

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SUMMARY

AI Product Owner at Gilead Sciences running Commercial Data & Analytics, holding five concurrent product-owner and lead roles across product launches, field tooling, commercial AI and site technology. Twenty years making enterprise data trustworthy enough to act on — and three live consumer-facing AI products shipped solo on nights and weekends, on a patent-pending multi-agent orchestration engine. Enterprise governance and consumer-grade adoption on the same calendar.

SCALE OWNED

110+ source systems	**2.5 PB** commercial data	**7,000+** analytics users	**450+** governed data products
$5M portfolio on budget	**99%** on-time delivery	**50+** specialists led	**1,500+** workdays saved (RPA)

EXPERIENCE

Gilead Sciences
Raleigh, NC · 2020 – Present

Associate Director, IT Data Engineering (Mar 2024 – Present) · Sr. Manager, IT Data Engineering (Dec 2021 – Mar 2024) · Manager, Data Analytics Program, Commercial (Feb 2020 – Dec 2021)

- **Product Owner, AI Products** — commercial AI across primary market research and competitive intelligence, taking generative capability from use case to something the business can run.
- **Product Owner, Data & Analytics for Product Launches** — the data, targeting, alignment and readiness a pharmaceutical launch depends on. **Product Owner, Field Reporting App** — the iOS app serving the entire Gilead field force, pre-call planning and call analytics.
- **Operations Lead, Commercial Analytics** — release, reliability, data quality and incident response for the platform the commercial organisation reports on. Member of the site technology leadership group, Raleigh.
- Led commercial cloud transformation, migrating on-prem analytics to AWS with federated query and lakehouse pipelines; directed delivery across IT, Sales Operations, Digital Marketing, Global Analytics and Data Governance. Promoted Manager → Sr. Manager → Associate Director.

Symantec
2018 – 2020

Business Intelligence Program Manager (Oct 2018 – Jan 2020)

- Led the BI Center of Excellence and drove Power BI adoption enterprise-wide.
- Built executive Sales and Finance dashboards covering ~$4B in sales, with predictive modeling.

NetApp
Sunnyvale, CA · 2008 – 2018

BI Sr. Domain Program Manager (Aug 2017 – Sep 2018) · Tableau Architect / Program Manager / BI Analyst (Oct 2008 – Jul 2016)

- Built the Tableau / OBIEE Center of Excellence — 100+ metrics, 20+ dashboards, 200+ reports.
- Automated on-license audit reporting, stopping **$20M** in revenue leakage.

Gilead Sciences
Foster City, CA · 2016 – 2017

Sr. Business Systems Analyst / Technical Manager (Jul 2016 – Aug 2017)

- Established an Enterprise Tableau Center of Excellence across 15 business units.

PRODUCTS SHIPPED (INDEPENDENT — QUANTLYS)

GreenBook — bilingual CRM for solo landscapers; works with no signal. Free on Google Play (Android).

Quantlys Meeting — turns a working session into a PRD instead of a recap. Open source, MIT on GitHub.

Tablerene — voice agents that answer a restaurant's phone during service.

All three run on one patent-pending multi-agent LLM orchestration engine — five frontier models draft in parallel, peer-rank blind, an arbiter synthesises the winner-weighted answer, and a build-and-verify layer runs the app before it ships.

EDUCATION

Master of Business Administration — Kalinga University
B.Sc., Computer Science — Andhra University

CERTIFICATION

Project Management Professional (PMP) — PMI
RPA Program Manager — Automation Anywhere

TECHNICAL

AWS · Databricks · Supabase · Python · Tableau · Power BI · LLM Orchestration · n8n · Lakehouse & federated query · Data governance · RPA